



Are you
our new
colleague?

Group Category Manager Washers

Global Sustainability

Bufab strives to be the Sustainable Industry Leader in 2026 and continue to develop a world class supplier base. The Category Manager shall contribute to ensure Bufab is recognized as a well-organized global player, acting professional and with high requirements on sustainability, quality, service, and competitiveness in 2026, providing world class supplier base.

The sourcing organisation of Bufab are both global and regional, but mostly built on regional skills and resources.

Category Manager is a key position to reach Sustainable Leadership. The Category Manager is responsible for the strategy of the specific category and shall secure reaching the overall Sourcing KPI's as well as the development and implementation of Group strategies.

Your main responsibilities:

- Develop the supplier base according to the customer requirements to support growth of Bufab.
- Implement a Category strategy based on the overall Sourcing strategy.
- Build, lead and develop the Category with Lead buyers placed in different local companies in the world.
- Centralize the management of standard fastener categories & freight, facilitating a seamless operation within Bufab.
- Analysis and review the companies need of standard items for the named category.
- Analysis where to store the items to optimize for sisters with low volumes not able to fill a container to have less infill with high cost.
- Less volume of stocked goods in the group by utilizing CoE/continental solution to improve NWC.
- Use the received forecast's from the BU's and prepare supplier RFQ.
- Negotiate the best deal, TCO, for Bufab on the named category.
- Give instruction to the BU where to place the order.

- Focus on Efficiency & Digitalization to secure Fast & flexible, Growth, (shorter LT, Increased OTIF and customer satisfaction, taking further market shares, right packaging & labels=>ready to go!)
- Adopt our purchase pattern to a geopolitical and volatile market.
- Develop cost models for different manufacturing processes regarding washers.
- Negotiate global contracts and price lists with preferred suppliers.
- Build trust towards our sister companies to remain a long-term relationship.
- Ensure the Category reaches its sourcing targets in terms of savings, sustainability, quality, consolidation, lead time reduction, payment terms etc.
- Lead Sustainable Supplier Engagement Program (SSEP) with major suppliers for the category.
- Be the expert in sourcing and give advice in the group regarding washers.
- Take sourcing strategy decisions for the category on behalf of the group according to the overall sourcing strategy.
- Take full responsibility for a high level of planning and deviation management including master planning and review relevant data from BU's in the system, for consignment inventory including analysis and management and parts segmentation as well as for master data management in our Supplier Management Module (SMM), business analysis and reporting connected to the area.

Required Qualifications & Competences

- Post grade education in Purchasing or Engineering
- 10+ years in category management, with proven experience, preferably in the fastener industry or a related field.
- Knowledge of industry regulations and quality standards related to fasteners.
- Strong analytical skills with experience analysing market data.
- Negotiation & process skills
- Excellent skill to develop supplier relationships.
- Excellent communication and collaboration skills with the ability to work effectively in a team and cross-function environment.
- Leadership experience, preferably from international teams
- Project management and change management skills
- Fluent in English, oral and written.
- Capable of travelling 20 - 40 days per year

The employment can take place in various Bufab Sites, including Värnamo, Eindhoven, Gdansk and Singapore.

Contact and application

Does this sound interesting? Please apply via this link: <https://bufab.varbi.com/en/what/job/jobID:677183/>

We will follow the applications on an ongoing basis, latest day to apply is the 3rd of December. If you have any questions about the recruitment, please contact Jarosław Wrzesiński , Global Category Director, jaroslaw.wrzesinski@bufab.com

We strive for Bufab to be a leading workplace for curious, committed, and motivated employees.

For us it is important that all competence on the labor market is taken to advantaged. We welcome every applicant and strive for diversity.

About Bufab

Bufab is all about dedication, pace and trust. We deliver solutions, not just products. Together we are a large family of resourceful entrepreneurs with big hearts. We believe in favouring local and personal initiatives in order to move our business forward. We are **Solutionists**. The Bufab Group has more than 1,300 employees and 43 fully owned subsidiaries in 30 countries. Our team members are the ones making us successful. Our organization, which is based on independence, responsibility and development, is distinguished by its strong entrepreneurs operating in a highly international environment. At the same time, we have retained much of our familial business culture through the years since we were founded in 1977. Read more about us at www.bufab.com.